

**The LBMAO**, founded on a blustery day in December 1917, is as relevant today as it was then.

**Our mandate** is to promote the general welfare of our members who are engaged in the retail lumber, building materials, hardware and home improvement industry. The Association plays a significant role in the health of the industry and is committed to expanding that role. To achieve this enhanced position, LBMAO is further committed to providing programs, services and other benefits that will assist its members to grow both professionally and profitably.



## Member Services

- Annual directory of Ontario retailers
- Buyers' guide and product source section
- · LBMAO Reporter magazine published 6 times yearly
- Advertising opportunities in Directory and Reporter magazine
- Annual general meeting
- Fax information bulletins
- Federal and provincial government advocacy
- Networking opportunities: regional golf tournaments, bonspiels, annual dinner, snowmobile day, charity ride
- Supplier access to LBMAO database for mail and fax promotions
- · Surveys and benchmark data
- Student Achievement Scholarship Program
- Special rental rates for Training Room and Board Room at the LBMAO office



## Professional Development Services

- Retail Management / Human Resources Certification Program
- Estimating Courses Basic, Intermediate and Advanced levels
- Yard Foreman

## Health & Safety Programs

- Online training (WHMIS, Lift Truck, Fall Protection etc.)
- Customized Health and Safety manual for your business

## Affinity Programs

- Group health & dental program
- Home, auto and general business insurance plan
- Telephone "on-hold" marketing provider

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- Direct payroll deposit group programs
- Desjardins
- Fuel savings program through Petro Canada
- · Automotive leasing services
- Quest

- Collections services
- coface®
- Mystery shopper program











