



# Estimating: Decks, Garages & Front Counter Sales

November 19-20, 2018 (2 day course)

Hilton Garden Inn, 100 Traders Blvd, Mississauga L4Z 2H7

**Estimating Fundamentals: Decks & Garages** covers all of the fundamentals of estimating, applying math to estimating, decks & garages. In this course, attendees are taught the fundamental aspects of estimating in areas that include foundations, basic framing and finishing materials. Attendees are provided with a step-by-step workbook to assist them through the course and to keep for future reference. Practical exercises will be completed on the various sections for hands-on training purposes.

**Who Should Attend?** Sales and estimating staff, counter sales people and management who are novice estimators.



**Registration and coffee** 7:45 am. Coffee will be provided; lunch will be the responsibility of the attendee.

**Course runs** 8:00 am - 4:00 pm.

**Prerequisites** None

### Objectives

1. Get a basic knowledge of estimating for an assortment of projects such as decks, garages and roofs.
2. Gain a knowledge base of products used for these projects.
3. Learn basic building practices.

### Course Outline

**Introduction:** Understand the objectives of the seminar.

**Clarification of Terminology:** The attendees will be taken through all necessary terminology to complete the course.

- Math review
- Applying math to estimating - thought processes
- Estimation vs quotation
- Dimensional lumber and basic building materials components
- Decks
- Understanding roofs and pitch
- Detached garage materials estimating
- Rafter framed roof vs truss roof
- Understanding hip roofs or hip roof basics

Company: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ Postal Code: \_\_\_\_\_  
 Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_  
 Person Authorizing: \_\_\_\_\_ Title: \_\_\_\_\_

### Attendees (Please print) YOU ARE ONLY REGISTERED ONCE YOU HAVE RECEIVED CONFIRMATION FROM THE LBMAO

1. \_\_\_\_\_ E-mail: \_\_\_\_\_  
 2. \_\_\_\_\_ E-mail: \_\_\_\_\_  
 3. \_\_\_\_\_ E-mail: \_\_\_\_\_  
 4. \_\_\_\_\_ E-mail: \_\_\_\_\_  
 5. \_\_\_\_\_ E-mail: \_\_\_\_\_

**Payment Information** MasterCard  VISA  Invoice my company (members only)   
 # of Attendees: \_\_\_\_\_ x \$519 (\$649 non-members) = \_\_\_\_\_ + HST \_\_\_\_\_ = TOTAL: \_\_\_\_\_  
 HST#R105225775

### Credit Card Information

Card #: \_\_\_\_\_ Expiry: \_\_\_\_\_  
 Card Holder Name: \_\_\_\_\_ Signature: \_\_\_\_\_  
 Card Holder E-mail for Receipt: \_\_\_\_\_

**NOTE:** Full payment must be received in order to process registration. [Please send registration form with payment enclosed or fax to: LBMAO: 120 Traders Blvd E, Unit 112, Mississauga, ON L4Z 2H7, E-mail: \[cbuffa@lbmao.on.ca\]\(mailto:cbuffa@lbmao.on.ca\), Fax: 905-625-3006.](#)

**Cancellation Policy:** 7 working days notice - Full Refund, 2-6 working days notice - 50% refund, Less than 2 working days notice - NO REFUND.

Any company who registers 5 or more employees for this seminar is entitled to a 5% discount and any company who registers 10 or more employees is entitled to a 10% discount. Registration fee includes all materials and coffee breaks. Accommodations, meals and travel expenses are the sole responsibility of the attendee. Seminars are subject to registration targets.