



Estimating: *Decks, Garages & Front Counter Sales*

November 17-18 (2 day course) Innovative Professional Offices, 5800 Ambler Dr, Mississauga, ON L4W 4J4

Estimating Fundamentals: Decks & Garages covers all of the fundamentals of estimating, applying math to estimating, decks & garages. In this course, attendees are taught the fundamental aspects of estimating in areas that include foundations, basic framing and finishing materials. Attendees are provided with a step-by-step workbook to assist them through the course and to keep for future reference. Practical exercises will be completed on the various sections for hands-on training purposes.

Who Should Attend? Sales and estimating staff, counter sales people and management who are novice estimators.



Registration 7:45 am. Breaks and lunch will be provided.

Course runs 8:00 am - 4:00 pm.

Prerequisites None

Objectives

1. Get a basic knowledge of estimating for an assortment of projects such as decks, garages and roofs.
2. Gain a knowledge base of products used for these projects.
3. Learn basic building practices.

Course Outline

Introduction: Understand the objectives of the seminar.

Clarification of Terminology: The attendees will be taken through all necessary terminology to complete the course.

- Math review
- Applying math to estimating - thought processes
- Estimation vs quotation
- Dimensional lumber and basic building materials components
- Decks
- Understanding roofs and pitch
- Detached garage materials estimating
- Rafter framed roof vs truss roof
- Understanding hip roofs or hip roof basics

Company: _____
Address: _____ City: _____ Postal Code: _____
Tel: _____ Fax: _____ E-mail: _____
Person Authorizing: _____ Title: _____

Attendees (Please print) YOU ARE ONLY REGISTERED ONCE YOU HAVE RECEIVED CONFIRMATION FROM THE LBMAO

1. _____	E-mail: _____
2. _____	E-mail: _____
3. _____	E-mail: _____
4. _____	E-mail: _____
5. _____	E-mail: _____

PLEASE ADVISE IF STUDENTS ARE: ☐ **vegan** ☐ **vegetarian** ☐ **gluten-free** ☐ **have food allergies** ☐

Payment Information MasterCard ☐ VISA ☐ Invoice my company (members only) ☐

of Attendees: _____ x \$695 (\$819 non-members) = _____ + HST _____ = TOTAL: _____
HST#R105225775

Credit Card Information

Card #: _____ Expiry: _____ Sec: _____
Card Holder Name: _____ Signature: _____
Card Holder E-mail for Receipt: _____

NOTE: Full payment must be received in order to process registration. Please send registration form with payment to:

LBMAO: 120 Traders Blvd E, Unit 112, Mississauga, ON L4Z 2H7, E-mail: cbuffa@lbmao.on.ca.

Cancellation Policy: 7 working days notice - Full Refund, 2-6 working days notice - 50% refund, Less than 2 working days notice - NO REFUND.
Accommodations and travel expenses are the sole responsibility of the attendee. Seminars are subject to registration targets.